



# June 2019 Newsletter

## **EURO TOWERS LTD**

UK Manufacturer of Aluminium Access Equipment



### ***Euro Towers at the HAE Golf Day***

This year Euro Towers were proud to be one of the sponsors for the HAE (Hire Association Europe) Golf Day 2019 held at The Macdonald Portal Hotel, Tarporley on June 12<sup>th</sup>. Along with sponsoring the event we also had Paul Ludlow (right) our Regional Sales Manager participating which gave him the opportunity to catch up with some of our customers including Ken Norris, Owner of Scaffolding & Supplies Glasgow and Stuart Cadman, Regional Operations Director at Hire Force Midlands.



The awards we sponsored included the winners prize which was awarded to Owen Cherrington of Construct Equip with 44 pts. The runner up prize was awarded to Lee Steadman of Construct Equip with 41 pts. Both were presented by Paul Ludlow of Euro Towers.

## Bespoke Systems

Earlier in the year Euro Towers were approached by Alloy Access based in Dublin, to look at a project to provide a permanent platform in the roof of a building. The project had its complications including a 60' drop and the need for it to run along 10m of RSJ's. This was to allow maintenance workers access to the roof lights in the apex of the building. Drawings were provided by Tim Cooper the Project Manager at the site named "Green Building". Due to its ECO friendly build our design team were able to provide a solution that was not only lightweight but also provided a collapsible guardrail assembly that was easily assembled when the platform was placed in position. Tim Cooper said "We are delighted with the outcome and the design of the unit. One of the key requirements for the residents was for the unit to allow light into the building. Our main requirement is always the safety of the operatives and this solution provides a safe working platform with guardrails. We worked with Euro Towers design team at various stages of the design so we were always in contact to make any suggestions or tweaks until the final solution was reached" Contract Manager Konrad of Alloy Access said "The units were delivered in prefabricated sections and Euro Towers supplied clear and simple instructions for the safe assembly on site. Paul Ludlow, Sales Manager for Euro Towers was in attendance to supervise the build and liaise with Tim Cooper.

All bespoke products that are supplied by Euro Towers are manufactured to a TUV ISO9001:2015 Quality Control System and designed using Autodesk Inventor CAD software. For a quote or advice on any specialised access contact us on 01604 644 774



## Euro Towers Stepfold Podiums are all BS8620 Certified

**BS 8620 is the only standard for podiums and low level access units and replaces PAS 250**

*We are pleased to announce that our Podiums have been certified to the BS8620 standard. Euro Towers always aim to supply the safest access solution for our customers. As part of that we make sure that our products and service conform to the latest standards including our low level podiums. Why not contact us to find out more about our BS 8620 Certified Podiums?*



# EURO TOWERS LTD

UK Manufacturer of Aluminium Access Equipment

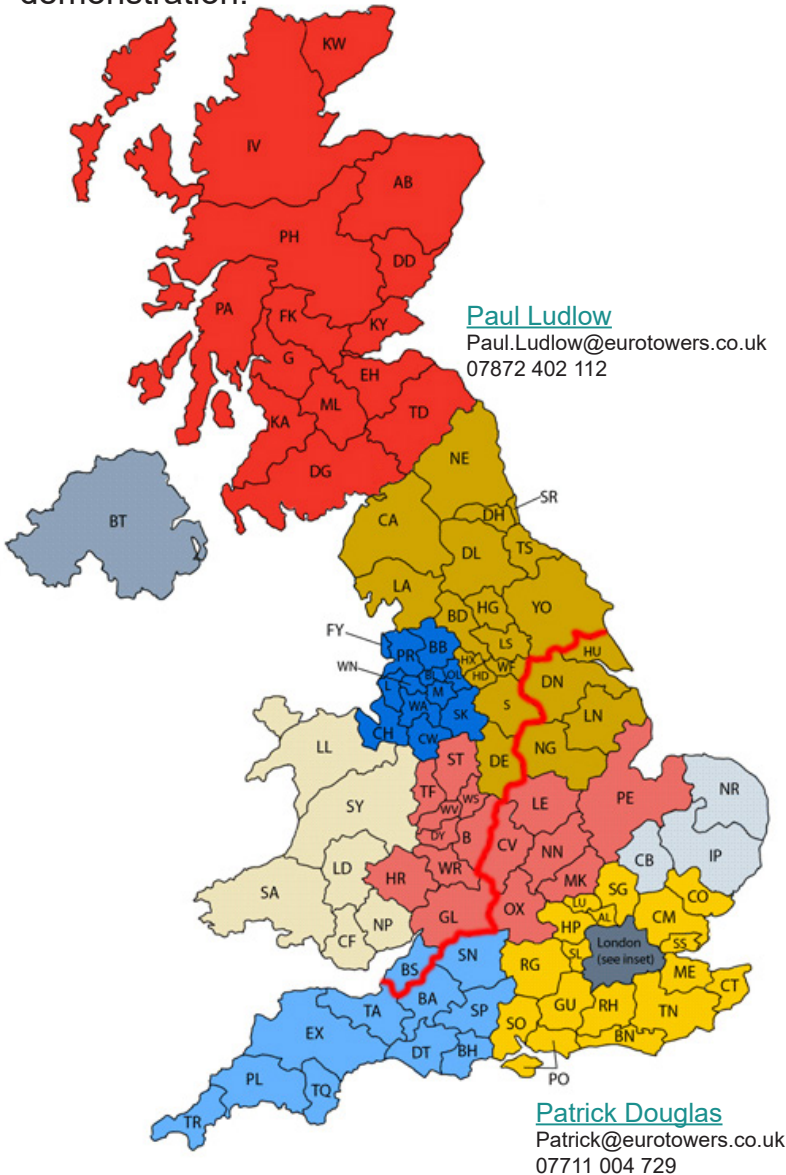
If you would like to view more of our Euro Tower range you can find videos, product guides, images and much more information on our website. You can also call our sales office where a member of our knowledgeable team will be willing to help answer any questions you have. Our tower range include the 3T Ladder Frame, AGR, 232 Narrow Rung, Euro 500, Euro One and Lift Shaft Tower. We also supply Cantilever, Bridging, Facade and Clearance systems.

Website: [www.eurotowers.co.uk](http://www.eurotowers.co.uk) | Telephone: 01604 644 774 | Email: [sales@eurotowers.co.uk](mailto:sales@eurotowers.co.uk)



## Sales Representatives National Coverage

Euro Towers Sales Executives cover every area of the UK. They are knowledgeable of the product and the industry. You can find your Sales Executives by using the map below. Please feel free to contact them for a meeting or demonstration.



## PRODUCT HIGHLIGHT

### The Stairpod 500

This unit has been designed to provide a safer way of working at a low level on staircases. With platform levels of 0.25m and 0.5m this unit is ideal for all of those jobs that are just out of reach but not suitable for a tower. Ideal for 1 person use with quick and easy assembly.

The stairpod allows stable, safe access whilst working on a staircase in domestic and industrial situations. This unit is also suitable for use on flat ground, providing platform levels of 0.25m & 0.5m

## Product Information Packs Available

Euro Towers can supply you with the following promotional material:

- Suppliers poster
- Product brochures
- Tower inspection poster
- Podium components poster
- Various marketing materials.

If you would like to receive any of these items you can either email us or call us on **01604 644 774**





## Executive Hire Road Show - Dublin

For the first time the Executive Hire Road Show came to Ireland. Our Regional Sales Manager Paul Ludlow exhibited on behalf of Euro Towers at the inaugural show held in Dublin in June. The event was well attended by Hire Companies all over Ireland. During the one day show there was plenty of time for the potential customers to network with the suppliers at the show and see one of our BS8620 Podiums on display. Along with networking there were also speakers, food and beverages supplied for everyone. We look forward to many more road shows and exhibitions throughout 2019.



To find out where we will be exhibiting next, visit our website or give us a call on 01604 644 774.



Our dedicated PASMA training centre is located in Northampton, providing a sufficient allocated parking area, training classroom and practical area where the tower can be assembled. We offer refreshments and a lunch for all delegates booked on any course.

The training centre is located in a very easily accessible location from the M1 and there are a number of reasonably priced hotels surrounding the area for those who may have to travel.

Onsite training is also available, Please contact our training department for more details: 01604 644 774

To receive this newsletter by email please submit your email address at [www.eurotowers.co.uk](http://www.eurotowers.co.uk)  
If you would like anymore information on anything mentioned inside this newsletter feel free to contact us either by email, phone or through our website.  
Telephone: 01604 644 774 | Website: [www.eurotowers.co.uk](http://www.eurotowers.co.uk) | Email: [Sales@eurotowers.co.uk](mailto:Sales@eurotowers.co.uk)